

## Our Berlin Campus

BaiersdorfBerlinAhmedabad



We from Brodos are international and work throughout the world: In Baiersdorf in Bavaria, in our capital city Berlin and in the developer's stronghold of India. At the very centre of Brodos are of course our employees. They are the reason behind our success and have made us who we are today: A company where each individual can fulfil their true potential and be creative, where being passionate about your work is encouraged!

Come and browse through the following pages to get to know us a little better. Have a look around and meet our colleagues.

Who we are Brodos is based in the mobile communications sector. Our employees are based in Baiersdorf in Bavaria, as well as in Berlin and India. In Berlin we opened a new branch of Brodos AG in 2002, setting up a sales team to cater for specialist retailers. The idea was to be closer to our partners and to be a contact for the industry in the more northern regions of Germany. We offer a high concentration of sales expertise in three different areas with a total of 25 employees. We also help during the planning and implementation stages when it comes to plans for expansion or starting up new companies. Together, we visit and assess locations, carry out training courses and define offers. Our 12-strong office team is supported by our field staff, who are out and about covering the regions in East, Northeast and North Germany.

The following pages give you some idea of our day to day business.

Our teams at work:



## Key account distribution

Our specialised and experienced team has already been catering successfully to the distribution sales channel for several years now. Our customers include both leading national distributors and large international customers from the areas of distribution, e-tail, retail and large retail outlets.



**Specialist retailers** Our specialist retail team looks after partners focussing on specialist wireless retail with POS stores in the regions North, North/East and East Germany, in other words from Flensburg to Zittau. We are the first port of call for our customers from the specialist retail industry and my-eXtra. They contact us with queries on prices, calculations, invoicing, promotions and the like. We take a lot of calls, but also make a lot of calls ourselves -we do of course also take a more direct approach to selling. Retailers always have their own contact (from a certain size, for MX in all instances) who they can get in touch with. We also help during the planning and implementation stages when it comes to plans for expansion or starting up new companies. Together, we visit and assess locations, carry out training courses and define offers.



## Key account Berlin

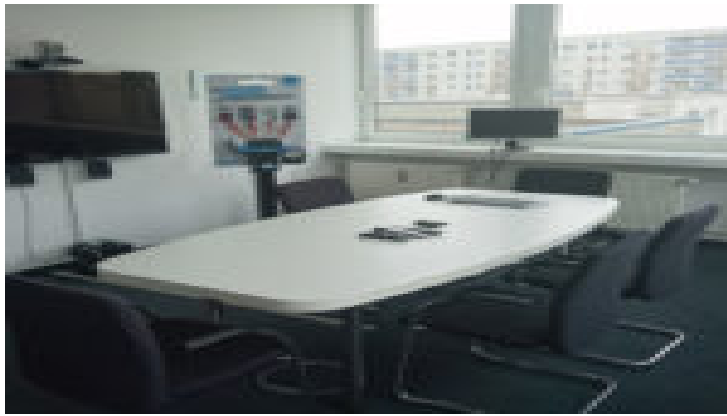
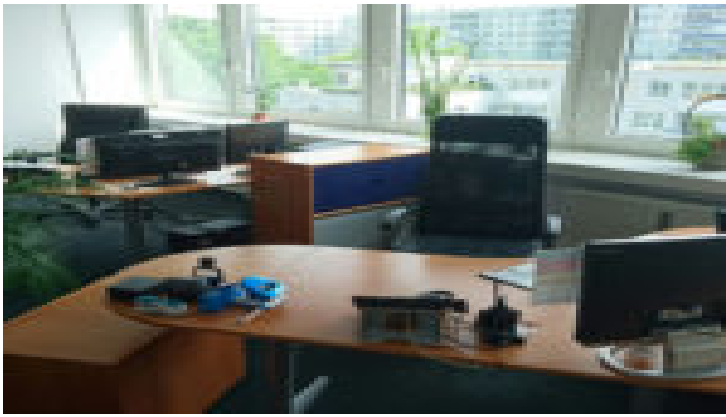
The Berlin key account team, a committed team of six employees, cares for our retail and e-tail customers. With many years of experience, they offer a wealth of know-how. We face up to the dynamic challenges of the market by adjusting continually to suit the changing requirements. This allows us to offer individual, customized solutions, no matter how complex the requirements. A long-term cooperation based on partnership is of great importance for us.

Company values Our company values are extremely important for us. These include, for example, that we make it possible for our employees to take on responsibility for themselves, working independently and enjoying a free rein. We are also strong advocats of open and honest communication, a positive team and family spirit, creativity and a laid-back working environment. This is all reflected in our 10 company values.



Our offices: It is important for us that our employees feel at home. Our meeting room offers enough space for conversations and telephone conferences, and our offices are very welcoming as well.







Career Passion, teamwork, fun at work and above all your success are our first priority. We work together at your career and give you the scope to grow and develop with us. Internal courses and regular performance reviews offer you opportunities for promotion, and we work together with you to work out what tasks would interest you and find out how we can promote your career.

We offer flat hierarchies and the opportunity to work in an innovative and highly modern market. Become part of our team and apply now!

If you would like to find out more about careers, [click here](#).